

## ANNEX 5: SELECTION CRITERIA AND GRID

| Eligibility criteria (plenary evaluation session) |  |   |  |        |
|---|--|---|--|--------|
|   | Criteria   | Reference/Minimum requirements  |  | Yes/No |
| 1   | Concept Note/Proposal has been submitted on time   | As per deadline specified in the call for concept note                      |  |        |
| 2   | Does the applicant have the relevant legal status and sufficient years of business operations justified by relevant business license in Vietnam? | See point 5.a of the Call for Concept Note                                  |  |        |
| 3   | Does the Concept Note address one of the geographical locations identified for this round?   | Either Moc Chau and/or Van Ho district(s) as the main targetted location(s) |  |        |
| 4   | Has all information as required in the Call for Concept Note Template been adequately provided?  |   |  |        |
| 5   | The Concept Note has no negative impact on environment   |   |  |        |
| <b>Eligible for further evaluation? (Yes/No)</b>  |  |   |  |        |

| TECHNICAL EVALUATION (Individual session) |   |         |    |   | Score 1-10 | Weighting 1-4 | Total |
|---|---|---------|----|---|------------|---------------|-------|
|   | Criteria  | Comment |    |   |            |               |       |
| <b>I RELEVANCE</b>                        |   |         |    |   |            |               |       |
| 1   | The concept note relates to the program objectives and PES intervention priorities and GESI (especially women in leadership)  |         | 10 | 4 | 40         |               |       |
| 2   | The Concept Note presents deep understanding of the issues involved (incentives and motivations)  |         | 10 | 4 | 40         |               |       |
| Sub-total                                 |   |         |    |   |            |               | 80    |
| <b>II EFFECTIVENESS</b>                   |   |         |    |   |            |               |       |
| 3   | The concept note proposes clear objectives and measurable results, supported by a robust logic  |         | 10 | 4 | 40         |               |       |
| 4   | The Concept note proposes solutions to address policy and the inclusive systemic market constraints and opportunities.  |         | 10 | 4 | 40         |               |       |
| Sub-total                                 |   |         |    |   |            |               | 80    |
| <b>III EFFICIENCY</b>                     |   |         |    |   |            |               |       |
| 5   | The investment proposed and timeframe are sufficient to achieve the intended outcomes.  |         | 10 | 4 | 40         |               |       |
| 6   | Cost per beneficiary  |         | 10 | 2 | 20         |               |       |
| 7   | The proposed team has the right skills and experience, including monitoring and reporting   |         | 10 | 4 | 40         |               |       |
| 8   | A M&E plan is in place that specifies what will be assessed, by whom, when, how with sufficient detail on proposed targets (such as numbers of jobs created and numbers of women with increased income) |         | 10 | 2 | 20         |               |       |
| Sub-total                                 |   |         |    |   |            |               | 120   |
| <b>IV SUSTAINABILITY AND SCALABILITY</b>  |   |         |    |   |            |               |       |
| 9   | The project proposes convincing approaches to sustain and scale up the project results  |         | 10 | 4 | 40         |               |       |
| 10  | The applicant understands potential risks and plan to prevent/control those risks   |         | 10 | 3 | 30         |               |       |
| Sub-total                                 |   |         |    |   |            |               | 70    |
| <b>V INNOVATION</b>                       |   |         |    |   |            |               |       |
| 11  | The concept note proposes new approaches and new ideas to address challenges/take market opportunities faced by project target group to improve the outreach and sustainability                         |         | 10 | 4 | 40         |               |       |
| <b>Total marks</b>                        |   |         |    |   |            | 39            | 390   |

21%

21%

31%

18%

10%

|                             |  |        |
|-----------------------------|--|--------|
| Total Score $\geq 7$        | To be considered for short-list  | GREEN  |
| Total Score $> 5$ and $< 7$ | Possibly retained for further consideration (matching and/or downsizing funding scope) | YELLOW |
| Total Score $\leq 5$        | Not shortlisted  | RED    |