

**ANNEX 5: SELECTION CRITERIA AND GRID**

Eligibility criteria (plenary evaluation session)					
	Criteria	Reference/Minimum requirements			Yes/No
1	Concept Note/Proposal has been submitted on time	As per deadline specified in the call for concept note			
2	Does the applicant have the relevant legal status and sufficient years of business operations justified by relevant business license in Vietnam?	See point 5.a of the Call for Concept Note			
3	Does the Concept Note address one of the geographical locations identified for this round?	Either Sa Pa, Bat Xat, Bac Ha, Van Ban and Muong Khuong district(s) as the main targetted location(s)			
4	Has all information as required in the Call for Concept Note Template been adequately provided?				
5	The Concept Note has no negative impact on environemnt				
<b>Eligible for further evaluation? (Yes/No)</b>					
TECHNICAL EVALUATION (Individual session)					
	Criteria	Comment	Score 1-10	Weighting 1-4	Total
I RELEVANCE					
1	The concept note relates to the program objectives and PES intervention priorities and GESI (especially women in leadership)		10	4	40
2	The Concept Note presents deep understanding of the issues involved (incentives and motivations)		10	4	40
Sub-total					80
21%					
II EFFECTIVENESS					
3	The concept note proposes clear objectives and measurable results, supported by a robust logic		10	4	40
4	The Concept note proposes solutions to address policy and the inclusive systemic market constrains and opportunities.		10	4	40
Sub-total					80
21%					
III EFFICIENCY					
5	The investment proposed and timeframe are sufficient to achieve the intended outcomes.		10	4	40
6	Cost per beneficiary		10	2	20
7	The proposed team has the right skills and experience, including monitoring and reporting		10	4	40
8	A M&E plan is in place that specifies what will be assessed, by whom, when, how with sufficient detail on proposed targets (such as numbers of jobs created and numbers of women with increased income)		10	2	20
Sub-total					120
31%					
IV SUSTAINABILITY AND SCALABILITY					
9	The project proposes convincing approaches to sustain and scale up the project results		10	4	40
10	The applicant understands potential risks and plan to prevent/control those risks		10	3	30
Sub-total					70
18%					
V INNOVATION					
11	The concept note proposes new approaches and new ideas to address challenges/take market opportunities faced by project target group to improve the outreach and sustainability		10	4	40
10%					
<b>Total marks</b>				39	390
<b>Average mark</b>				<b>10</b>	

Total Score $\geq 7$	To be considered for short-list	GREEN
Total Score $> 5$ and $< 7$	Possibly retained for further consideration (matching and/or downsizing funding scope)	YELLOW
Total Score $\leq 5$	Not shortlisted	RED